

CASE STUDY

How TISL Took Their **Microsoft 365 Backup Strategy** to the Next Level: *A Success Story*



Picture this: You're a respected IT solutions provider with over three decades of experience, trusted by countless businesses to protect their critical data. That's Thames Information Systems Ltd (TISL) – a company that's been delivering top-tier ICT solutions since 1986. But in today's rapidly evolving cloud landscape, even the most experienced providers are constantly looking for ways to strengthen their service offerings.

The Evolution of Modern Backup Needs

The business world has changed dramatically since **TISL** first opened its doors. Today's companies don't just store their data on local servers – they live and breathe in Microsoft 365's cloud environment. Every email, every Teams conversation, and every **SharePoint** document represents critical business information that needs protection.

As a forward-thinking IT provider, **TISL** recognised an opportunity to transform their **Microsoft 365 backup strategy**. They wanted to offer their clients something beyond the ordinary – a solution that wouldn't just protect data, but would do so with exceptional efficiency and reliability.



Still need help?

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Enter Vitanium: A Partnership Built on Excellence

This is where Vitanium's Fully Managed 365 Backup solution entered the picture. Think of it as adding a team of dedicated backup specialists to TISL's already impressive arsenal. Here's what made this partnership a game-changer:

Proactive Protection That Never Sleeps

Instead of waiting for backup issues to surface, Vitanium's solution actively monitors and manages the entire backup process. It's like having a 24/7 security team that spots and resolves potential problems before they can impact business operations.

Comprehensive Coverage Without Complexity

Vitanium's solution ensures every piece of Microsoft 365 data is protected – from crucial emails to collaborative Teams projects. But here's the best part: all this happens seamlessly in the background, allowing TISL to focus on what they do best – serving their clients.

Smart Economics

In a world where every business expense is scrutinised, TISL can now offer their clients enterprise-grade backup protection at a price point that makes sense. It's not just about saving money – it's about delivering maximum value.



A Partnership That Powers Progress

What makes the TISL and Vitanium partnership special isn't just about backup technology – it's about two companies sharing a vision for excellence. TISL continues to build on their sterling reputation by offering innovative solutions that truly serve their clients' needs. Vitanium's Fully Managed 365 Backup solution simply adds another powerful tool to their arsenal.

The Results: Taking an Already Excellent Service to New Heights

Since partnering with Vitanium, TISL has revolutionised their **Microsoft 365** backup service. *Here's what this supercharged strategy has delivered:*

- **Their technical team now spends more time on strategic initiatives instead of backup management**
- **Clients enjoy even greater peace of mind, knowing their data is protected by multiple layers of security**
- **The streamlined backup process has created new efficiencies across the board**
- **Cost-effectiveness has improved without compromising on quality**

Ready to Transform Your Backup Strategy?

If you're looking to take your **Microsoft 365** backup capabilities to the next level, why wait? Contact Vitanium today to discover how our **Fully Managed 365 Backup solution** can help you protect what matters most.



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As one TISL representative puts it:

Partnering with Vitanium has been a game-changer. Their Fully Managed 365 Backup solution delivers exactly what our clients need: reliability, affordability, and peace of mind. The proactive management saves us time and ensures our clients' data is always protected. We're proud to work with a partner that shares our commitment to quality and customer satisfaction.

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Still need help?

Talk to Vitanium today to find out how we can help you evolve and develop your business

Find out more

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About Vitanium

Vitanium specialises in delivering backup services tailored to Managed Service Providers, enabling them to provide their clients with robust, efficient, and fully managed data protection solutions.