

3 ||| LINK SOLUTIONS

Case study



3Link

case study

3Link have been working with Vitanium as one of our oldest partners, having previously partnered with us in the previous iteration of their company.

As a Kent based MSP with 50 customers spanning 1000+ users (and growing!), they use Vitanium's services extensively across their customer base, with Mailhive email filtering and Datahive online backup deployed at the majority of sites.

Most recently Veeam Backup & Replication services and Email Archiving have been provided by Vitanium to provide a best in class solution for their customers. 3Link say that they view their relationship with Vitanium as more than a supplier/customer, and instead view us as a trusted partner in the data protection area. As a small MSP, time resources are precious, so 3Link value being able to lean on the expertise and knowledge of the Vitanium team, and know that their customer's data is in safe hands.

Trevor Jones, Operations Director, said "We really appreciate Vitanium. They provide excellent value and allow us to provide the best solution with good margins for our business."

As 3Link grow their customer base, they are looking to standardise their technology stack for ease of management, and to help achieve the best levels of service for their customers.

Trevor adds "We can easily see where Vitanium products will slot in for our customers and ensure their systems are protected. Ransomware is a big threat that our customers are well aware of, so

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Trevor Jones, Operations Director

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we need to be able to offer the best solutions to protect and defend against these”

Trevor and the team at 3Link comfortably know that they can always pick up the phone and speak to Vitanium about any issues their customers may be having, or even just to chat about general trends in the industry that we are seeing.

We look forward to working with 3Link far into the future as their business continues to grow!

If you're a business in Kent looking for professional and friendly IT consultancy, contact 3Link at <https://www.threelink.co.uk/> or 01227 949500

If you're an MSP looking to partner with us for best in class data protection for your customers, check out our partner program at <https://vitanium.com/are-you-an-msp/>



- Have been providing cloud services since 2003
- Have an extensive partner programme
- Deliver expert customer support from our personable and knowledgeable UK team.

vitanium.com



- Have been trading for 18 years
- Provide IT Support & Consultancy services to customers in Kent and beyond
- Directors Stephen, Trevor & Gilda have 45 years of experience between them.

threelink.co.uk

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