

# Gardner&Co

## Case study



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**Gardner & Co are the UK's leading ventilation specialist with decades of experience in the ductwork industry, starting out in 1873, less than a mile from their current office!**

They have been a customer of ours for 15 years through their MSP 3Link, and are experiencing significant growth in the market following large developments in central London. They have a significant amount of data including large amounts of CAD drawings, which traditionally resided in on-premise servers within their London HQ. In conjunction with consultancy services from 3Link, Gardner were gradually reducing their on-premise servers and moving more of their infrastructure into Microsoft 365 services.

3Link approached us to advise on the best solution for their backup strategy as they moved off site and into the cloud. As an ISO27001 accredited company, it was important to Gardner that all providers are UK based and ISO27001 accredited as well - of which Vitanium are both. Vitanium recommended making use of Veeam Backup & Replication, which is the market leader in the backup industry. Combined with our Cloud Connect offsite offering, they could get a complete on and off-site backup strategy, which significantly reduced their Recovery Time Objective (RTO) and Recovery Point Objective (RPO).

As well as exceptional backup performance, a significant benefit of Veeam licensing is flexibility, meaning that Gardner could change the product easily as on-premise services were migrated into the cloud in the future. Vitanium also demonstrated the 365 backup capabilities of Veeam to 3Link and Gardner, meaning all migrated data that now resides in SharePoint (as well as user mailboxes, Teams and Onedrive) is also protected.

Most recently, Vitanium have been demonstrating the Immutability function of Veeam utilising our latest Object Storage platform from our UK based, ISO accredited data centres. This integrates seamlessly with their existing Veeam setup to provide an additional layer of protection against ransomware attack.

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Stephen Wake, Technical Director at 3Link, said “Vitanium's expertise has enabled us to provide Gardner with a solid data protection strategy, that is flexible for their future requirements. With Vitanium, no problem is too big, and we can always get friendly advice when it's needed.”

As part of the migration to cloud, 3Link needed to provide a solution to the issue of retaining email data for a number of years for regulatory compliance. Traditionally this had been done using PST files, but as the number of users grew, along with the file servers scheduled for retirement, management of the PST's was becoming a resource drain. Vitanium were able to demonstrate our cloud based Mailhive archiving system as a secure, legally compliant way to manage long term email storage. The system is fully cloud based and integrates with their newly deployed 365 tenant for SSO capability. Most importantly, all of the old PST files could be uploaded into the system to enable ease of searching past content without worry that the content may not be retrievable.

Gardner are also a long standing user of our Mailhive email filtering through our reseller program via 3Link. We were able to continue providing filtering as they migrated from an on-premise Exchange server, to a Hybrid deployment with 365, and then fully 365 based mailboxes without any interruption to service.

Overall, we have assisted 3Link on a successful migration for Gardner to 365 cloud services, ensuring that they have a suitable data protection strategy which meets their current and future needs.

**Vitanium looks forward to working with Gardner and 3Link for many more years to come!**

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Stephen Wake, Technical Director

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[www.gardnerco.net](http://www.gardnerco.net)

[threelink.co.uk](http://threelink.co.uk)

[vitanium.com/are-you-an-msp/](http://vitanium.com/are-you-an-msp/)

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